

Client Case Study

NSW Lotteries implements Sage ERP solution from Provida

Client Background

NSW Lotteries was founded in 1939 and was corporatised as a NSW Government owned corporation in 1997. It is licensed to conduct the games of Lotto and Lotto Strike, OZ Lotto, Powerball, Instant Scratchies, Lucky Lotteries, and 6 From 38 Pools through a network of 1600 small businesses throughout NSW and the ACT.

The New South Wales community benefits significantly from the sale of lotteries products with almost one third of player investment returned to the Government each year. Total payments to Government amounted to almost \$412 million in 2007/2008 and assists in the provision of a wide range of community services. More than 60% of player investments in lotteries is returned as prizes, which is one of the highest returns for lotteries games in the world.

"A NSW Lotteries spokesperson said it selected Provida because it had suggested the best working (ERP) solution in the marketplace."

Rob Irwin ARN, 29 March 2006

► The Challenge

Replace NSW Lotteries ageing legacy accounting package with "state of the art" ERP software that included a document management system that would store digital documents.

► The Provida Solution

The ERP implementation project saw Provida deploy Sage Accpac ERP 500 in the Lotteries' Homebush head office.

NSW Lotteries chose Sage Accpac ERP after undertaking a rigorous selection process. The tender had initially attracted around 12 respondents, with the final cut comprising 3 different solutions including Microsoft Dynamics Navision and Microsoft Dynamics Great Plains.

Part of the winning solution was Provida's ground breaking Document Management System (DMS) which allows NSW Lotteries to attach images of paper documents to the relevant Sage accounting transaction thereby greatly improving auditing and document finding capabilities. The DMS solution delivered by Provida is unique in that it converts the scanned documents to binary format for storage in the Microsoft SQL database along side the Sage ERP transactions. This process significantly reduces the storage space required on the server.

Managing Director of Provida, Steven Rider CPA said "I knew we had the best of breed financial management software solution that would last NSW Lotteries at least 10 years. We provide the best after sales support in the industry so when Lotteries selected Provida amongst 12 competing firms; I felt they made absolutely the right choice."

► Achievements

Key process improvements involved the implementation of a document management and purchase order workflow solution.

The amount of paper and its associated workflow and storage costs were significantly reduced. Reporting lead times were improved by more than 4 days per month. All assets were barcoded which greatly speeds up the annual stocktake.

At a Glance:

Key Challenge: Dealing with large volumes of data during the conversion from the legacy system including long accounting numbers.

Key Achievements by Provida: Implementation of barcoded asset management, purchasing workflow and document management.

Industry: Gaming, Government owned enterprise (GOE)

Solution: Sage Accpac ERP, Asset Management, Purchasing Workflow, DMS

© Copyright Provida 2009. All rights reserved.
www.provida.com.au

For more information about Provida, visit www.provida.com.au

Provida
Empowering Business