

# Client Case Study



## TNF implements Sage ERP solution from Provida



### Client Background

'Track n Field' (TNF) is a manufacturer and importer of a range of sports apparel catering to schools, clubs & corporate clients. TNF has worked hard for the past 30 years to develop a reputation as an industry leader in the supply of quality sporting apparel.

TNF also produces 'Leluu' which is an innovative women's active wear brand producing performance wear for the gym, yoga and running with lifestyle collections that combine the comfort of sportswear with a fashionable edge.

Finally, the Player range of garments provides polo shirts with business names/logos in a variety of quality fabrics using computer design systems that can personalize collar designs, styling and colour combinations to suit any requirements.

*"as usual I asked for the impossible... To integrate a new POS system in under two weeks... But (Provida) have come up with the goods, thanks Pranesh for working through the nights to get this ready for day one!!!!"*

Rachel Bates, TNF Group

### ► The Challenge

TNF Group's financial systems were outdated and not interconnected, resulting in slower delivery lead times and lack of transparency for management to make informed business decisions.

### ► The Provida Solution

TNF Group chose Sage ERP with the Apparel Module from Provida Pty Ltd to manage the core financials, manufacturing, warehousing and distribution of their product range. The Sage Customer Relationship Management (CRM) system is integrated with the ERP and Grid Inventory Management System (GIMS) system to provide sales and marketing functionality and manage the entire pipeline from lead generation to order entry and fulfillment.

The new integrated Sage solution will process electronic orders to overseas suppliers and from key customers using Provida's own EDI software. Provida also provides its own EFT and Document Management solutions to TNF.

### ► Achievements

In December 2008 TNF became the first Sage Retail Management System (RMS) site in Australia at their Leluu concept store in Richmond Melbourne.

During June 2009 TNF went live with the Sage Warehouse Management System (WMS). The Sage WMS allows management to have complete transparency into the warehouse resulting in improved order fulfillment, reduced back orders, faster stocktaking and more efficient ordering.

Provida beat SAP B1 for the deal based on a long term commitment to the client combined with a full strength integrated ERP/CRM solution.

### At a Glance:

**Key Challenge:** implementing a massive company wide ERP transformation.

**Key Achievement by Provida:** Automation and integration of the warehouse and implementation of EDI.

**Industry:** Apparel and soft goods

**Solution:** Sage Accpac ERP, CRM, POS, WMS, EDI

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